

SBE NEWS ALERT

Subcontractors Enjoy Bounty of Work in California



Crews with Cupertino Electric work on the Port of Los Angeles project. Electrical contractors have seen a big increase in complexity of electrical systems work in recent years, according to the firm.

Photo courtesy of Cupertino Electric

By Scott Blair

Construction is thriving in just about every corner of California, according to specialty contractors participating in ENR California's annual survey. Revenue in 2013 jumped nearly 10% for the top 50 ranked firms. That was on top of a 42% gain in 2012.

Nine of the top 10 firms benefited from rising revenue during 2013, and 13 of the top 20 experienced double-digit growth. Two firms—San Jose-based California Drywall and ISEC Inc. in Fremont—reported revenue increases of more than 50% last year.

"The market changed virtually overnight," says Jim Watson, president and chief operating officer of The Raymond Group, Orange, which tallied a revenue increase of more than 36% in 2013. "Building owners and our general contractor clients suddenly started firming up deals and signing contracts. We went from wringing our hands wondering what we were going to do to unprecedented backlogs in just a few months."

Most firms foresee continued growth into next year. "Most dramatically, we predict an increase in privately funded projects," says James C. Ure, executive vice president with Bomel Construction Co., Anaheim Hills. However, he anticipates a reduction in public projects.

Finding highly skilled workers is a challenge for subcontractors, especially in light of ever-more-complex work. "The level of sophistication required of today's electrical foreman or engineer is extremely high," says John Boncher, president and CEO of San Jose-based Cupertino Electric. "Companies that can recognize, adapt and evolve to take advantage of the fast pace at which things are constantly changing are those who will come out on top."

Source: <http://california.construction.com>

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Santa Clara County in and near Gilroy at Various Locations from Route 101/152 Interchange to Route 152/156 Interchange
Contract No. 04-4C20004**

**Federal Aid Project No. ACNHP-P152(083)E
Engineer Estimate: \$6,500,000 - 130 Working Days
Goal: DBE 8%**

Bids: October 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear and Grub, Erosion Control, Thermoplastic Traffic Stripe & Marking, Detector, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Rumble Strip and Trucker.

Scope of Work: Cold plane and overlay, pedestrian ramp, replace loop detector.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE and SBE Subcontractors & Suppliers for

AC Transit -

**AC Transit Advanced Utility Relocations
Contract No. 2015-1305**

**Location: Oakland / San Leandro, CA
Bid Date: October 24, 2014 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Trucking; Sawcutting; Traffic Control; Striping; Surveying; Concrete Flatwork; Tree Demolition; AC Paving; and SWPPP.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Joe Cornell

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Santa Clara County in Cupertino and Los Altos from Tantau Avenue Overcrossing to Foothill Expressway Undercrossing
Contract No. 04-272044**

**Federal Aid Project No. ACNHPI-280-1(140)E
Engineer Estimate: \$5,800,000 - 100 Working Days
Goal: DBE 8%**

Bids: October 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Roadway Excavation, Aggregate Base, Asphalt Paving, Grinding, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Object Marker, MBGR, Concrete Barrier, Thermoplastic and Painted Traffic Stripe & Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, Detector, Ramp Metering System, SWPPP Planning, Sweeper, Hazardous Substance Removal, and Trucker.

Scope of Work: Rehabilitate PCC and AC pavements, upgrade guardrails and signs.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Tim Ross 925-606-2400 tim.ross@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises)

for the following project:

**State Highway in Madera County near Chowchilla from the Merced County Line to 0.1 Mile West of Road 4
Contract No. 06-0P9704**

**Federal Aid Project No. ACHSNHPG-P152(084)E
Engineer Estimate:**

\$1,990,000 - 75 Working Days

Goal: DBE 13%

Bids: October 22nd, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Clear and Grub, Hydroseeding, Erosion Control, Signs Structure, MBGR, High Tension Cable Barrier, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Signal and Lighting, Detector, SWPPP Planning, Water Truck, Sweeper, and Trucker.

Scope of Work: Construct high tension cable barrier and rumble strip.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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SUB-BID REQUEST

D'Arcy & Harty Construction, Inc
(415) 822-5200 ph • (415) 822-0747 Fx
Estimator: willietobin@sbcglobal.net

Rodeo Sanitary District Sewer Year 1 Improvements

Bids: 10/14/14 at 2:00 pm

UDBE sub-bids requested for

Traffic Control, Saw-cutting, Trucking and Concrete sidewalk

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 41 – Ventura Ave. Viaduct Bridge Deck Resurfacing Project
Fresno County, Caltrans Project No. 06-0Q0104, Bid Date: October 15th, 2014 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Job Site Management, Prepare Water Pollution Control Program, Temporary Concrete Wash-out, Remove Yellow Thermoplastic Traffic Stripe, Public Safety Plan, Rapid Setting Concrete, Remove Thermoplastic Traffic Stripe, Remove Thermoplastic Pavement Marking, Remove Concrete Deck Surface, Remove Unsound Concrete, Prep Concrete Bridge Deck Surface, Furnish Polyester Concrete Overlay, Place Concrete Overlay, Clean Expansion Joint, Joint Seal, Thermoplastic Traffic Stripe, Pavement Marker, Maintaining Existing Traffic Management System Elements During Construction, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 FAX: (415) 883-7529

CONTACT: ADRIANNE LEWIS
Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CERTIFIED DVBE/SBE/DBE/WBE/MBE/LBE and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES

FOR THE FOLLOWING PROJECTS:

JAMES LICK MIDDLE SCHOOL MODERNIZATION

SFUSD PROJECT NO. 11058

SAN FRANCISCO, CA

BID DATE: October 28, 2014 at 2:00PM

ESTIMATE: \$14,000,000

Trades needed but not limited to: Hazmat, Grading, Paving, Site Utilities, Selective Demo, Site Concrete, Structural Concrete, Shotcrete, Rebar, Chain Link Fences and Gates, Structural and Misc. Steel, Column Covers, Metal Deck, Cabinetry, Plastic Paneling, Fluid Applied Waterproofing, Building Insulation, Built Up Roofing, Sheetmetal, Doors Frames and Hardware, AMP Doors, Sound Control Doors, Overhead Coiling Doors, Glass, Glazing and Aluminum, Drywall and Metal Framing, Cement Plaster, Spray on Fireproofing, Ceramic Tile, Carpet and Resilient Flooring, Epoxy Resinous Flooring, Wood Floor Refinishing, Acoustical, Vapor Emission Treatment, Sound Absorbing Wall Units, Terrazzo Cleaning, Painting, Intumescent Painting, Lockers, HVAC, Plumbing, Fire Sprinklers, Library Stack Systems, Food Service Equipment and Elevators.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS

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MEET AND GREET OUTREACH EVENT



Project Name: Alice Griffith Block 2 & 4

Owner: McCormack Baron Salazar, Inc.

Location: San Francisco, California

Bid Date: November 3, 2014

Meet & Greet Outreach for Bayview / Hunters Point Community:

October 23, 2014, @ 5pm-6:30pm

Location: 1800 Oakdale Ave, San Francisco, Southeast Community Center, Alex Pitcher Jr. Room

Baines Group and Nibbi Brothers Joint Venture team has been selected as the General Contractor for the Alice Griffith Block 2 & 4 project in San Francisco, CA. The Outreach Meeting will include an overview of the project as well as an introduction to the project team, review of the hiring goals, employment opportunities, and bidding process.

Confirmed Guest Speakers include:

- Willie Brown – Former Mayor of San Francisco (1996-2004)
- Malia Cohen – San Francisco Supervisor, 10th District (Bayview Hunters Point, Potrero Hill, Dogpatch, and Visitacion Valley neighborhoods)

Attendance Pending Schedule:

- Patrick Mulligan – Director, Local Hire Advisory Committee and Citybuild
- Ken Nim – Workforce Compliance Manager, San Francisco Office of Economic and Workforce Development
- George Bridges – Successor Agency to the San Francisco Redevelopment Agency
- Gilbert De Anda – Field Representative, Northern California Carpenters Regional Council
- Shamann Walton – Executive Director, Young Community Developers, Inc.

Snacks and refreshments will be provided.

For information regarding this project please contact Logan Daniels, Preconstruction Manager, via email at logand@nibbi.com.

SUB-BID REQUEST

D'Arcy & Harty Construction, Inc
(415) 822-5200 ph • (415) 822-0747 Fx
Estimator: willietobin@sbcglobal.net

**Rodeo Sanitary District
Sewer Year 1 Improvements**

Bids: 10/27/14 at 2:00 pm

UDBE sub-bids requested for
Traffic Control, Saw-cutting,
Trucking and Concrete sidewalk

Buyer Seller Database

**Get access to the largest non-public database in the nation!
Containing information on over 1.5 million companies with
35 fields of information per entity.**

The SBE database is a highly targeted and easily searchable database with detailed information on Certified*:

- Small, Minority-owned Businesses (MBEs)
- Woman-owned Businesses (WBEs)
- Disadvantaged Business Enterprises (DBEs)
- Disadvantaged Veteran Business Enterprises (DVBES)

*Certified by the Department(s) of Transportation and SBA's "Pro-Net".



Bid database

SBE maintains federal procurement opportunities nationwide; state procurement from state of California and local as requested. Opportunities are searchable by category and keyword and full detail available through subscription services.



B2B database

SBE maintains a nationwide database of businesses from all industries, both certified by federal, state and local jurisdictions and non-certified. Businesses are profiled by 85+ fields of information. Businesses are accessible through SBE's various (customized) outreach services.

Publication with SBE

SBE Covers It All From the West to the East Coast

BID Information - SBE's BID information is a popular business tool. Each issue covers current BID announcements for Business and Professional Services, Construction and Commodity Opportunities. SBE imports BID information from federal, state, and local government websites on a daily basis, providing the most current information.

Public/Legal Announcements and Invitations to BID - Public agencies and institutions receive added value, such as print and electronic distribution and inclusion bid database.

Regular News Sections - News sections provide weekly business resources reported in the Banking & Finance and Supplier Diversity sections.

Continuing Columns - Continuing columns by syndicated columnists, provide small businesses with critical management and marketing information. Profiles by journalist Cheryl Hentz and Darryl K. Henderson, J.D. also appear regularly.

Business Resources - SBE also features Business Resources that touch on topics such as Management, E-commerce, Legislation, Technology, Banking & Finance and much more.

Display/Classified Advertising - Post an Ad for your business, List Public/Legal Notices, Post Your Job Opportunities.

What Clients Say About SBE Services

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements ... The Department has been more than satisfied.

- San Francisco DPW

"I know that when a representative of SBE indirectly represents McCarthy in contacting subcontractors—it is always with professionalism."

- McCarthy Building Companies Inc

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction

"Thank you for a great job, very much appreciated by the team"

- Schiavone Construction

"They are very Committed to helping us meet the necessary requirements of the many different public agencies we deal with, and deliver competent, qualified bidders at the same time. SBE has some very good resources and continues to keep there databases up to date with certified DVBE, DBE, SBE, WBE etc..."

- Robert A Bothman, Inc.

"Small Business Exchange is one of the partners we use for outreach. We solicit their help to meet our goals. SBE's expertise and thorough documentation was especially helpful during the challenge process with the Disadvantaged Business Enterprise Reconsideration Panel upholding our awarded contract."

- Skanska USA Civil West California District Inc

"We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."

- Xerox Corporation